

# Ling Tan

"Ling began her real estate journey assisting a Residential team with administrative bookkeeping and research but utilised her time during the mandated lockdowns to enroll at the Ontario Real Estate College to obtain her own license. Graduating with an A+ average, she joined a brokerage and simultaneously discovered the world of commercial real estate. Through dedication and hard work, she managed to excel, not only obtaining various leadership and recognition awards but proliferating expertise and cognizance, enabling clients to make knowledgeable, fruitful decisions regarding their real estate needs; After careful consideration of brokerage options, she has now made a final move to Capworth Commercial Realty Brokerage Corporation where she believes she is best equipped to represent the needs of her clients and where she aims to make exceptional advances in the world of commercial real estate.

Emigrating to Canada as a child, Ling has had the opportunity to travel to many developing countries in her adult life, giving her an appreciation for this spectacular country and its residents. She benefits from an Indian & Chinese heritage, and an abundance of experience communicating with uncommon ethnicities from her travels, accordingly; she can converse easily with non-native-English speakers. A proud woman of Asian heritage, Ling also embodies many of the social and ethical values that empower Canadians, and expresses them through hard work, integrity, and outstanding client relations. She has been an active member of her community (from participating in community events to organizing her own charity fundraiser); she is tremendously grateful for the opportunity to turn that community focus towards commercial real estate, helping her beloved city to grow and bloom.

Having grown up in Ottawa, Ling studied Environmental Sciences at Carleton University and worked in Hospitality from a young age, giving her a strong focus on customer service and community which she was able to utilize and apply directly to her clients in the real estate industry. Passionate about commercial leasing and sales, Ling has continued to leverage her abilities and experiences and translate her knowledge to exceed her clients' expectations.

In her free time, Ling is an avid scuba diver and snowboarder who enjoys ATVing and camping in provincial parks. Spending time in nature with family and friends is never something Ling takes for granted, "I'm truly fortunate to live in Ottawa, a perfect mix of metropolitan city surrounded by such raw, beautiful, rugged nature! You can do anything here!"