CAPWORTH
COMMERCIAL REALTY BROKERAGE CORPORATION
COURTIER EN IMMOBILIER COMMERCIAL

Karina Benditkis, B.Soc.Sc.
Sales Representative, Director of Healthcare Advisory Services

ACADEMIC QUALIFICATIONS

- University of Ottawa – Bachelor of Social Science
- RECO/CREA - Licensed Real Estate Sales Representative
- Financial Management & Business Analysis
- Risk Management & Request for Proposal
- Project Management

PROFESSIONAL EXPERIENCE

Karina has over 15 years of experience in the real estate industry which includes; new site selection, lease restructure, lease renewal, building purchase, land purchase and build to suit. By exclusively representing healthcare providers, Karina has a comprehensive understanding of the unique requirements of dental and medical clients. Utilizing a strategic approach to real property, providing expertise market knowledge and in depth financial and comparative analyses to achieve optimal results.

Karina is best known for her ability to connect with her clients which allows her to gain a deep understanding of her client practice goals. Successfully negotiating above market free rent, tenant allowances as well as mitigating risk and liability for her clients. As a result, this opportunity allows her clients to invest the savings back into their practice.

PROFESSIONAL AFFILIATIONS

- Licensed Real Estate Sales Representative - Canadian Real Estate Association
- Licensed Real Estate Sales Representative -The Real Estate Council of Ontario

HIGHLIGHTS OF A FEW PERSONAL ACHIEVEMENTS:

- Negotiated over 400 leases
- Completed transactions range from 1,000 – 35,000SF